



Job Title: Strategic Procurement Manager – Strategic Procurement

Role Purpose (position scope)

Draken is a leader in the provision of Electronic Warfare and Red Air Aggressor Training, dedicated to delivering innovative solutions and high-quality products to our customers. We value strategic thinking, collaboration, and continuous improvement in our operations.

The Procurement Manager will play a critical role in supporting Draken by providing early and proactive procurement support to bids from the outset, ensuring the timely submission of accurate procurement inputs and pricing. The role will support the strategic direction of programmes through continuous development and innovation.

This role is responsible for managing key supplier relationships, leading commercial and contractual activities, and ensuring robust, compliant routes-to-supply that meet programme, cost, quality, and schedule objectives.

With a proven track record in manufacturing procurement, the role holder will bring strong procurement judgement, contract management expertise, and an ability to operate in a regulated, technically demanding environment.

Working closely with the Technology Team, Programmes, and other functional stakeholders, the Procurement Manager will provide strategic procurement leadership throughout the full lifecycle—from bid and source selection through contract award and in-service support—while actively managing risk, performance, and total cost of ownership.

The role will contribute to the continuous improvement of procurement capability within Red Force, acting as a trusted partner to the business and championing best practice across supplier management, compliance, and value creation.

Line Manager	Dotted Line	Direct Report	Dotted Line
Anna Buck	n/a	n/a	n/a

Key Responsibilities

Strategic Development:

- Develop and implement procurement strategies that align with organisational goals.
- Analyse market trends and conditions to identify procurement opportunities and risks.

Stakeholder Engagement:

- Work closely with all internal stakeholders teams to understand technical requirements and specifications for materials and services.
- Using tools at your disposal, continually assess supplier capabilities to ensure alignment with engineering standards and project needs.

Project Management:

- Lead procurement activities for major bid projects, ensuring timely delivery and adherence to budget constraints.
- Support life cycle requirements especially during bid/no bid phases.
- Support engineering lifecycle to include PDR /CDR

Supplier Management:

- Maintain and build relationships with key suppliers to minimise risks, late deliveries, competitiveness.

Compliance, Risk Management and savings:

- Ensure procurement activities comply with company policies, legal standards, and ethical practices.

FRCA 2900-09

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- Assess and mitigate risks associated with supply chain disruptions
- Capture savings into the savings register, in accordance with agreed savings parameters

Key Deliverables

- Strategic Supplier & Subcontract Management
- Make vs Buy Analysis & Commercial Justification
- Bid & Programme Support
- Tendering, Negotiation & Contract Execution
- Subcontract Governance, Documentation & Compliance
- Information Security & Export Control Compliance
- Procurement Process, Governance & Best Practice
- Measurable Performance Outcomes
- Must be willing to travel to meet with suppliers (UK and International), attend trade shows, or participate in industry events.
- Professional certifications in procurement or supply chain management (e.g. CIPS) is desirable.

Core Skills

- Proven experience developing and executing procurement strategies within complex manufacturing and operational environments.
- Strong commercial judgement with the ability to balance cost, risk, quality, and schedule across the full programme lifecycle.
- Experience leading commercial and contractual negotiations, including complex, high-value agreements.
- Strong understanding of common contractual risks, issues, and remedies, and the ability to develop effective negotiation strategies.
- Ability to draft, review, and manage contracts through business approval and governance processes.
- Knowledge of foreground and background IP and practical application within contracts
- Proven capability in supplier selection, assessment, and performance management within manufacturing supply chains.
- Skilled in building and maintaining effective supplier relationships to ensure continuity of supply and performance improvement.
- Strong analytical skills, with the ability to access, interrogate, and maintain procurement data within ERP systems.
- Experience using supplier data platforms (e.g. JOSCAR) to provide supplier intelligence, financial insight, and risk analysis.
- Ability to define KPIs and provide clear, meaningful reporting on procurement performance and outcomes
- Excellent stakeholder management skills, with the ability to influence and challenge effectively at all levels of the organisation.
- Strong communication skills, able to present complex commercial information clearly and concisely.
- Thorough understanding of procurement governance, compliance, and ethical sourcing principles.
- Committed to driving best practice, continuous improvement, and professional standards within procurement.

Key Measures

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- Cost savings delivered against agreed targets, captured and validated in the savings register in line with approved methodologies.
- Cost avoidance achieved through improved sourcing strategies, negotiation, and demand management.
- Demonstrable improvement in total cost of ownership (TCO), including consideration of lifecycle costs, risk, and sustainability.
- On-time placement of contracts and purchase orders to meet programme milestones.
- Reduction of supplier-driven schedule risk, including long-lead and constrained materials.
- Effective mitigation of procurement-related delays impacting production or in-service support.
- Supplier performance managed to agreed KPIs (e.g. OTIF, quality, responsiveness).
- Proactive identification, escalation, and mitigation of commercial and supply chain risks.
- Improved supplier resilience and continuity of supply for critical and single-source commodities.
- Timely execution of supplier reviews and corrective action plans.
- Contracts structured to effectively manage commercial risk, protect the business, and enable performance management.
- Effective cross-functional engagement throughout the procurement lifecycle, from bid through in-service support.

Job Holder:

Signed:

Manager:

Signed:

Date: 08/05/2026

FRCA 2900-09